

# Market Intelligence Reporting

CES | **GOLD** CES | **MarketIQ**

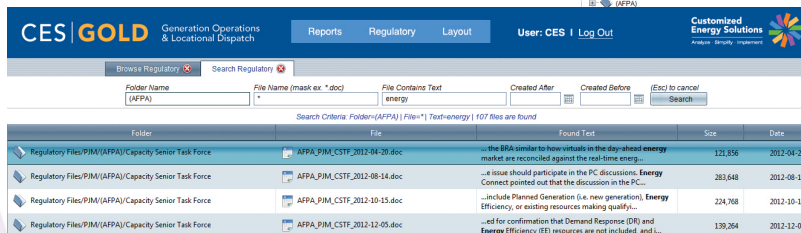
CES | **MarketIQ** keeps you ahead of the game on ISO rules changes, freeing you from the labor-intensive process of attending multiple meetings and analyzing ISO trends and activities. CES | **MarketIQ** provides you the tools you need to compete in a dynamic environment, ensuring you have the most up-to-date ISO data and analysis to avoid errors in generation planning, basis risk management or compliance due to regulatory changes.



## MARKET INTELLIGENCE REPORTING

Search Library  
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Folder	File	Found Text	Size	Date
Regulatory Files\PJM\AFPA\Capacity Senior Task Force	AFPA_PJM_CSTF_2012-04-20.doc	...the BRA similar to how virtuals in the day-ahead energy market are recorded against the real-time energy...	121,856	2012-04-22
Regulatory Files\PJM\AFPA\Capacity Senior Task Force	AFPA_PJM_CSTF_2012-08-14.doc	...e issue should participate in the PC discussions. Energy Connect pointed out that the discussion in the PC...	283,648	2012-08-16
Regulatory Files\PJM\AFPA\Capacity Senior Task Force	AFPA_PJM_CSTF_2012-10-15.doc	...include Planned Generation (i.e. new generation), Energy Efficiency, or existing resources making quality...	224,768	2012-10-16
Regulatory Files\PJM\AFPA\Capacity Senior Task Force	AFPA_PJM_CSTF_2012-12-05.doc	...ed for confirmation that Demand Response (DR) and Energy Efficiency (EE) resources are not included, and L...	139,264	2012-12-06

## FEATURES & BENEFITS

**Comprehensive market coverage**, including: CAISO, MISO, SPP, ISO-NE, NYISO, ERCOT, PJM, CENACE (Mexico) and AESO/IESO (Canada).

**CES | MarketIQ services** tailored to client needs including succinct, informative reports. Schedule a one-on-one call to review stakeholder activity for timely analysis and discussion.

**Get access to subject-matter experts** on all covered topics including: resource adequacy, capacity, demand response, financial transmission rights, intermittent resources, system planning, ancillary services, and settlements.

## WHY CES?

- CES | **MarketIQ** provides emailed reporting and analysis of nearly all ISO rules, initiatives, and stakeholder meetings
- Hosted portal with all reports, including historical files
- CES's unparalleled team of experts, many of whom have led ISO committees

# Regulatory and Strategic Consulting

CES | **GOLD** CES | **Consulting**

CES assists clients to understand regulatory outcomes and capture opportunities and mitigate risks in ever more complex regulatory environments. Through CES Consulting our experts assist clients in managing research, evaluating applications, summarizing interventions, decisions and orders and providing strategic analysis in regulatory proceedings.



## WHY CES?

- CES has the deep expertise needed to understand and analyze proceedings
- Dedicated and proven team of specialists whose encyclopedic knowledge spans the full spectrum of US power markets
- Focus on what is important to you and your company
- Proactive monitoring of legislative, regulatory, market and policy changes



## • FEATURES & BENEFITS

CES offers guidance and analysis in **understanding the regulatory environment**, **summarizing critical points in proceedings**, **performing regulatory and procedural analysis**, and working with our clients to understand the critical decision points that impact your bottom line.

We assist organizations with every aspect of the regulatory proceeding whether written filings or oral testimony. Our team understands procedural matters as well as the subject matter - whether it is a rate case, rulemaking, complaint or application.

Our experts can assist you in securing legal counsel or expert witnesses, if needed, and we can help you to comply with federal, state, ISO/RTO, and utility regulations.

**CES's cross-market analysts** will provide expert guidance, advice and analysis of the ISO/RTO, State and Federal procedural rules and requirements and the process to change or appeal rules, clarify or appeal findings or decisions and related policy/procedural matters.

# General Terms and Rates

CES | **GOLD** CES | **MarketIQ** CES | **Consulting**

## 1. Deliverables

- Regulatory Support and Consulting for the specified market
- Periodic, timely reports based on key meetings/hearings/proceedings and other meetings of special client interest
- Monthly executive summary of key topics
- Monthly update conference call at option of client
- Ability to contact our regulatory consultants and SMEs at will about the content of the reports as well as questions about proceedings or specific topics
- Special near-real time alerts when time-sensitive or market-moving intelligence is received

## 2. Key Benefits

- Providing subject matter expertise and stakeholder-related intelligence to Clients for a fraction of the costs of adding additional regulatory staff
- Providing access to the information and in-depth analysis that can confer a competitive advantage and ensure Client's success in the markets
- Providing access to the intelligence that competitors have
- Allowing performance of regular business activities vs. attending stakeholder meetings
- Allow focusing on participating in stakeholder discussions rather than documenting them

## 3. Retainer/Pricing

- **CES | MarketIQ** services will be provided to Client per the monthly rate schedule.
- At any time after the Anniversary Date (if discounted rate is selected) either party may terminate these services with 30 days advanced written notice.
- Additional Consulting Hours \$350 per hour or at retainer fee(s) agreed to by both parties prior to the commencement of work
- Additional Discounts may be negotiated for 2 year+ commitments or pre-payments.

### MONTHLY RATE SCHEDULE

	Base Rate	Annual Commitment
One ISO	\$3,500	\$3,200
Two ISOs	\$6,500	\$6,150
Three ISOs	\$9,000	\$8,500
Four ISOs	\$11,400	\$10,750
Five ISOs	\$13,700	\$13,000
Six ISOs	\$16,000	\$15,275
Seven ISOs	\$18,300	\$17,550
Eight ISOs	\$20,600	\$20,000